

4. **PURCHASE PRICE:** The purchase price of the Property is as follows:

\$ _____

(DOLLARS).

(“Purchase Price”) and shall be paid as follows:

- a) Purchaser shall pay the Deposit to the Auction Firm upon execution of this agreement. Auction Firm shall hold the Deposit and shall (i) pay it to the Seller at settlement for application to the payment of the Purchase Price (ii) return it to the Purchaser when instructed to do so by Seller upon the conditions set forth herein or (iii) in the event of Purchaser’s default and at Seller’s option, pay it over to the Seller for application as set forth in Paragraph 14 below. The Auction Firm shall retain any interest accrued on the Deposit while held by the Auction Firm. Demand Note: If any portion of the down payment is made by personal check, this Contract will constitute Purchaser’s personal demand of guaranteeing check. Should Seller or Auctioneer be required to pursue collection of this check or the enforcement of this Contract, the cost of such collection and Seller’s and/or Auction Firm’s reasonable attorney fees shall be at the Purchaser’s expense. All unpaid amounts shall accrue interest at 1.5% per month (18% per year) until said amount is fully collected.
- b) Purchaser shall pay the remainder of the Purchase Price to Seller at settlement in cash, wire transfer or by certified or cashier’s check.
- c) Purchaser acknowledges that the Purchase Price includes a Buyer’s Premium of ten percent (10%). A summary of the terms of the sale follows:

High Bid	\$ _____	plus
10 % Buyer’s Premium	\$ _____	equals
Purchase Price	\$ _____	less
Earnest Money Deposit	\$ _____	equals
Balance of Purchase Price Due at Settlement	\$ _____	

Earnest money deposit(s) shall be applied as part payment of the Purchase Price of the Property at Closing or disbursed as otherwise provided under the provisions of this agreement. Buyer shall pay the balance of the Purchase Price in full in legal tender to Seller at Settlement. Auction Firm will hold the earnest money in an escrow or trust account until it is conveyed to the Settlement Agent.

5. **INTENT TO OCCUPY:** Buyer **DOES/ DOES NOT** intend to occupy the Property as Buyer’s principal residence.

6. **REQUIRED DISCLOSURES:** Buyer and Seller acknowledge by their initials below receipt of the Consumer Disclosure Information Form prior to entering into this Agreement as well as the following disclosures. **Neither Seller or Auction Firm, nor their employees or agents will be held responsible for Buyer’s failure to have investigated and evaluated the impact of any of the disclosures made in this Agreement on the Property, including those additional disclosures on the Consumer Disclosure Information Form.**

A. **CONFIRMATION OF BROKERAGE RELATIONSHIP:** The parties confirm in connection with this transaction that the Auction Firm and its salesperson(s) represent Seller as their client. Buyer is a customer/unrepresented party and **has signed the Disclosure of Brokerage Relationship to Unrepresented Party form.**

B. **Notice of Disclosure Pursuant to Virginia Residential Property Disclosure Act:** N /A

Seller has furnished Purchase with a Residential Property Disclosure Statement.

C. **Lead-Based Paint Inspection: Property was not constructed prior to 1978.**

This paragraph applies only if the Property was built prior to 1978 and is not exempt from the provisions of the Residential Lead-Based Paint Hazard Reduction Act of 1992 (42 U.S.C. 4852d) and regulations promulgated pursuant thereto.

Check as applicable:

_____ 1. Attached to this Contract and made a part hereof by this reference is a fully executed "Disclosures of Information and Acknowledgement Lead-Based Paint and/or Lead-Based Paint Hazards."
AND

_____ 2. Purchaser waives the right to conduct a risk assessment or inspection for the presence of lead-based paint and/or lead-based paint hazards.

D. **EXTERIOR INSULATION AND FINISH SYSTEM (EIFS):** N/A

_____ Buyer waives an EIFS inspection to be performed on the property.

E. **Property Owner's Association Disclosure:** Buyer and Seller acknowledge that the Property (check as applicable);

a. _____ **IS NOT** located within a development that is subject to the Virginia Property Owner's Association Act (POA), 5-508 *et seq.* of the Code of Virginia.

b. _____ **IS** in a community which currently has mandatory monthly fees of approximately \$ _____ and is subject to the POA act

F. **Virginia Condominium Act:** Buyer and Seller acknowledge that the Property (check as applicable);

a. _____ **IS NOT** in a community subject to the Virginia Condominium Act, Section 55-79.39 *et seq.* of the Code of Virginia.

b. _____ **IS** a resale of a Condo Unit which currently has monthly fees of approximately \$ _____ and is subject to the Condo Act and the Condominium Addendum is attached to and shall become part of this Agreement. **Buyer's rights under this Paragraph may not be waived.**

c. _____ **WILL BE** in a community subject to the Condo Act.

d. _____ **IS** a resale of a condominium unit in a condominium consisting of 3 or fewer units and as such is exempt from the requirements in the Condo act.

If Applicable: Seller represents that Seller has provided Buyer with all documentation for property affected by POA or Condominium Filings.

G. **PROPERTY INSPECTIONS:** Buyer is purchasing the property in "AS-IS" condition and waives an inspection to be performed on the Property.

H. **AIRCRAFT NOISE ZONE / ACCIDENT POTENTIAL ZONE DISCLOSURE:** _____ Aircraft noise and/or accident zones are subject to change. If the Property is located in Southside Hampton Roads, Buyer and Seller hereby acknowledge that as of the date of this Agreement current maps indicate the Property is located in an Aircraft Noise Zone _____ and/or Aircraft Accident Potential Zone.

I. **AGENCY INTEREST DISCLOSURE:** Except as otherwise disclosed below neither Auction Agent, any member of such agent's family or such agent's firm any member of such firm, or any entities in which such agent has an ownership interest is acquiring or attempting to acquire, or is selling the Property. Except as disclosed below, neither Seller nor Buyer is a licensed real estate agent:

J. **MECHANICS LIEN NOTICE:** Seller represents that no labor or materials have been furnished to the Property within the statutory period for the filing of mechanic's or material mens' liens against the Property.

If labor or materials have been furnished during the statutory period, Seller shall deliver to Purchaser an affidavit signed by Seller and the person(s) furnishing the labor or materials that the costs thereof have been paid. (Virginia law Section 43-1 et seq.)

K. SQUARE FOOTAGE / ACREAGE AND/OR OTHER PROPERTY MEASUREMENTS: Any representation of square footage, acreage and /or other property measurements are approximate, subject to variation based on method of measurement, and should be independently confirmed by Buyer. Buyer acknowledges and agrees that Buyer has undertaken and all investigations Buyer desires with respect to obtaining measurements of the Property, including the square footage of the rooms, the acreage of the lot or the other measurements related to the Property and finds any and all such measurements to be acceptable and shall not use the size, acreage or square footage of the property as the basis for any termination of this Agreement. Buyer agrees to waive, release and discharge all parties to this Agreement from any and all claims that the square footage, acreage or other measurements of the Property were incorrectly stated in any literature concerning the Property generated by the Auction firm, including advertisements and/or Tax reports.

L. ADJOINING PROPERTY. Seller makes no representations as to matters affecting adjacent parcels, and Purchaser should exercise whatever due diligence that Purchaser deems necessary with respect to adjacent parcels.

M. DRINKING WATER / SEPTIC:

DRINKING WATER: The Property is served by (Check One):

- A. **PUBLIC / PRIVATE** utilities supplying drinking water, OR
- B. **WELL / CISTERN** providing potable drinking water.

SEPTIC: NOT ON SEPTIC

SEPTIC ON WAIVER

SEPTIC NOT ON WAIVER

In all instances, the Buyer waives an inspection of either the well or septic system and acknowledges the same.

7. PROPERTY CONDITIONS, WARRANTIES, CONTINGENCIES, AND INSPECTION RIGHTS: THIS PROPERTY HAS BEEN PURCHASED “**AS IS – WHERE IS**” AT AUCTION. THERE ARE NO WARRANTIES ASSOCIATED WITH AUCTION SALES. THERE ARE NO FINANCING CONTINGENCIES OR INSPECTION RIGHTS FOR BUYER. SELLER IS NOT OBLIGATED TO MAKE ANY REPAIRS, CHANGES, IMPROVEMENTS OR OTHER MODIFICATIONS TO THE PROPERTY. PRIOR TO SUBMITTING THE HIGH BID FOR THE PROPERTY, BUYER DETERMINED THAT THE PROPERTY MET ALL LEGAL REQUIREMENTS FOR BUYER’S INTENDED USE OF THE PROPERTY AND IS NOT SUBJECT TO GOVERNMENTAL OR PRIVATE RESTRICTIONS THAT WILL INTERFERE WITH SUCH INTENDED USE, INCLUDING, BUT NOT LIMITED TO, ENVIRONMENTAL REGULATIONS, WETLAND QUALIFICATION, FLOOD HAZARD OR FLOOD PLAIN DESIGNATION AND SEPTIC SYSTEM SUITABILITY.

a) Purchaser acknowledges that it has examined and inspected, and is satisfied with, the physical condition of the Property and the improvements thereon. Purchaser expressly agrees that the Property is or will be sold “as is, where is, with all faults” without any warranty or representation, express, implied or arising by operation of law, including, but not limited to, any warranty of condition, habitability, merchantability or fitness for a particular purpose, and subject to ordinary wear and tear occurring after the date hereof. Purchaser further acknowledges that Seller has neither made nor extended to Purchaser any representation, warranty or indemnity with regard to the environmental condition of the Property or with regard to it’s compliance with the Americans with Disabilities Act of 1990, if applicable, and Purchaser hereby assumes sole responsibility therefore, indemnifies and

agrees to hold Seller, it's affiliates, agents, directors, employees and attorneys harmless from and waives any right, action, claim or cause of action it or it's successors or assigns may have now or in the future against Seller, it's affiliates, agents, directors, employees or attorneys with regard thereto.

- b) If the improvements on the Property are damaged after the date hereof, but before settlement, Seller may (but will not be obligated to) attempt to repair the improvements and, at Seller's option, there will be a reasonable extension of the Settlement date in which Seller may attempt to complete the repair. If Seller notifies Purchaser(s) that Seller does not intent to attempt to repair or if Seller attempts but is not successful in effecting repair and notifies Purchaser within ten (10) days of either such notification Purchaser either (i) will terminate this Agreement, in which case Purchaser will be entitled to the return of the Deposit and neither party will have any further liability to the other or (ii) will waive any objection to the damage and any right to reduce the Purchase Price, in which case Seller will convey to Purchaser the Property with such damaged improvements as are then thereon and will assign to Purchaser all of Seller's right, title and interest to any insurance proceeds, if any, received or to be received in payment of damage to the improvements (but no other insurance proceeds, such as proceeds from damage to personal property).

8. **SETTLEMENT EXPENSES AND PRORATIONS:** Ad valorem real estate taxes, and other apportionable items (if any) will be prorated at settlement. Seller shall pay the grantor's tax/land transfer tax imposed by the local county or State governments, revenue stamps (statutory recording fees) and the cost of preparing the deed and certificates for non-foreign status and state residency and the applicable IRS Form 1099. Except as otherwise agreed herein, all other expenses incurred by Purchaser in connection with the Contract and the transaction set forth therein, including, without limitation, title examination costs, insurance premiums, survey costs, recording costs, loan document preparation costs and fees of Purchaser's attorney, shall be borne by Purchaser. All taxes, assessments, interest, and mortgage insurance, if any, shall be prorated as of Settlement. In addition to the Purchase Price, Purchaser shall pay Seller (i) for all fuel oil remaining on the Property (if any) at the prevailing market price as of Settlement and (ii) any escrow Deposits made by Seller which are credited to Purchaser by the holders thereof. Each party hereto shall be responsible for paying its own legal fees incurred under this Contract, whether or not settlement occurs.

EXCEPTIONS: _____

9. **SETTLEMENT / POSSESSION:** Settlement to be on or before **Monday, January 15, 2018** ("Settlement Date") and coordinated with the office of the SELLER'S Settlement agent for this transaction: _____ ("Seller's Settlement Agent").

- a.) Settlement is defined as the date and time of recording of the deed. The deed is to be made to Buyer or as Buyer may direct. Possession of the Property shall be given at settlement unless otherwise agreed to in writing by Buyer and Seller. At settlement, Seller shall execute and deliver (i) the Deed (defined below), (ii) a mechanic's lien affidavit acceptable to Buyer's title insurance company and (iii) such certificates or agreements as may be required by state and federal authorities for tax and residency purposes.
- b.) Settlement will take place no later than 20 business days of confirmation of the bids at the office of Purchaser's Attorney. If Settlement does not occur within 20 business days of confirmation of the bids and Seller is ready and able to convey clear title, Purchaser will be charged a \$200.00 per calendar day penalty for every calendar day that the Property does not close. If Purchaser has not closed within 10 calendar days the Seller reserves the right to sell Property and retain Purchaser's deposit unless an agreement is made in writing by all parties.

The Consumer Real Estate Settlement Protection Act in the Code of Virginia § 6.1-2.22 provides for the following:

UCABC-purchase agree 7/2017

United Country – A B Cole & Assocs. Auction & Realty , LLC

Initials: Buyer _____/_____

Seller _____/_____

Choice of Settlement Agent: Virginia’s Consumer Real Estate Settlement Protection Act provides that the Buyer has the right to select the settlement agent to handle the closing of this transaction. The settlement agent’s role in closing this transaction involves the coordination of numerous administrative and clerical functions relating to the collection of documents and the collection and disbursement of funds required to carry out the terms of the contract between the parties. If part of the purchase price is financed, the lender for the Buyer will instruct the settlement agents as to the signing and recording of loan documents and disbursement of loan proceeds. No settlement agent can provide legal advice to any party to the transaction except a settlement agent who is engaged in the private practice of law in Virginia and who has been retained or engaged by a party to the transaction for the purpose of providing legal services to that party.

Variation by agreement: The provisions of the Consumer Real Estate Settlement Protection Act may not be varied by agreement, and rights conferred by this chapter may not be waived. The Seller may not require the use of a particular settlement agent as a condition of the sale of the Property.

Escrow, closing and settlement service guidelines: The Virginia State Bar issues guidelines to help settlement agents avoid and prevent the unauthorized practice of law in connection with furnishing escrow, settlement or closing services. As a party to a real estate transaction, the Buyer is entitled to receive a copy of these guidelines from the settlement agent, upon request, in accordance with the provisions of the Consumer Real Estate Settlement Protection Act.

Buyer and Seller each authorize their respective attorneys, and /or the settlement agent, to furnish to the Listing Firm and Selling Firm, copies of the draft and final, true and complete settlement Statement in connection with this transaction.

10. **DEED AND TITLE:** At settlement, Seller shall convey to Purchaser good and marketable fee simple title to the Property by deed of general warranty containing English covenants of title, free of all liens, tenancies, defects and encumbrances, except as otherwise indicated herein, and subject only to such restrictions and easements as shall then be of record which do not affect the use of the Property for residential purposes or render the title unmarketable. If, prior to settlement, Purchaser identifies a defect other than the permitted encumbrances, Seller shall have the opportunity, but not the obligation, to attempt to cure the title defect and Seller shall be able to extend the settlement date accordingly. If Seller does not elect to attempt to cure the title defect, or if Seller attempt but are unsuccessful in curing the title defect, Purchaser shall have the option to void this Agreement, in which case Seller shall instruct the Auction Firm to return the Deposit to the Purchaser and neither party will have any further obligation or liability to the other. If Seller elects to attempt to cure the title defect, Seller shall, at Seller's expense, promptly take such action as is necessary to cure the defect. If Seller, acting in good faith, is unable to have such defect corrected within 60 days after notice of such defect is given to Seller, then this Contract may be terminated by either Seller or Purchaser. Purchaser may extend the date for settlement to the extent necessary for Seller to comply with this Paragraph but not longer than 60 days unless both parties agree in writing otherwise. If an owner’s title insurance policy can be obtained without exception to the title defect or with affirmative protection over the title defect, Purchaser agrees to waive its objection to the title defect.

11. **EMINENT DOMAIN:** In the event of a taking of the Property or any portion thereof by eminent domain after the date hereof, but before settlement, Purchaser will within ten (10) days of the taking either (i) terminate this Contract by written notice to Seller, in which event Purchaser will be entitled to the return of the Deposit and neither party will have any further liability to the other or (ii) elect to proceed to settlement without a reduction in the Purchase Price in which Seller will convey to Purchaser the portion of the Property not taken and will assign to Purchaser all of the Seller’s rights, title and interests in any condemnation award arising from and pertaining to the taking of the Property.

12. STANDARD PROVISIONS:

a.) **Land Use Assessment.** In the event the Property is taxed under land use assessment and this sale results in disqualification from land use eligibility, Seller shall pay, when assessed, whether at or after Settlement, any rollback taxes assessed. If the Property continues to be eligible for land use assessment,

Purchaser agrees to make application, at Purchaser's expense, for continuation under land use, and to pay any rollback taxes resulting from failure to file or to qualify.

- b.) **Risk of Loss.** All risk of loss or damage to the Property by fire, windstorm, casualty or other cause, or taking by eminent domain, is assumed by Seller until Settlement. In the event of substantial loss or damage to the Property before Settlement, Purchaser shall have the option of either (i) terminating this Contract, or (ii) affirming this Contract, with appropriate arrangements being made by Seller to repair the damage, in a manner acceptable to Purchaser, or Seller shall assign to Purchaser all of Seller's rights under any applicable policy or policies of insurance and any condemnation awards and shall pay over to Purchaser any sums received as a result of such loss or damage.
- c.) **Equipment Condition.** Purchaser agrees to accept the Property at Settlement in its present physical condition. Seller agrees to deliver the Property in broom-clean condition with all trash and debris removed and to exercise reasonable and ordinary care in the maintenance and upkeep of the Property between the date this Contract is accepted and the Settlement Date or upon Purchaser's occupancy, whichever occurs first. Purchaser and his representatives shall have the right to make an inspection immediately before Settlement or occupancy.
- d.) **Affidavits and Certificates.** Seller shall deliver to Purchaser an affidavit on a form acceptable to Purchaser's lender, if applicable, signed by Seller, that no labor or materials have been furnished to the Property within the statutory period for the filing of mechanics' or materialmen's liens against the Property, or, if labor or materials have been furnished during the statutory period, that the costs thereof have been paid. Seller shall also deliver to Purchaser applicable non-foreign status and state residency certificates and applicable 1099 IRS certificates.

13. **AUCTION SERVICES FEE:** Auction Firm is intended to be, and is, a third party beneficiary of this Agreement with respect to payment of the Auction Services Fee/Brokerage Fee and is entitled to payment at settlement as provided by separate agreement(s). The settlement agent shall disburse the Auction Services Fee to the Auction Firm at settlement.

14. **DEFAULT:** Should either party hereto default in the performance of this Contract, the party so defaulting agrees to pay "Auction Firm" the full fee "Auction Firm" is entitled to by virtue of securing this Contract. . Seller and Auction Firm may retain the required deposit(s) under the Contract as liquidated damages and not as a penalty. Seller may then pursue any other offers. Default: If Purchaser defaults hereunder, "Auction Firm" shall have the right to apply all monies held in escrow toward their costs incurred in the sale of the Property, and toward "Auction Firm's" fee due under this Contract and pursue such remedies as are available to Seller at law or in equity, including, without limitation, an action for specific performance. If Seller defaults hereunder, Purchaser may pursue such remedies as are available to Purchaser at law or in equity, including, without limitation, an action for specific performance. Notwithstanding the foregoing, however, in either case, the defaulting party hereunder shall not be liable in any action at law or in equity, whether based on contract, tort, strict liability or otherwise, to the non-defaulting party or to any other person, including affiliates, subsidiaries, partners, shareholders, directors, officers, agents, employees or representatives of the non-defaulting party, for any punitive, exemplary, special, consequential, indirect or incidental damages or for loss of operating profits, loss of use or loss of business opportunity. A termination of this Contract pursuant to the termination provisions set forth in paragraph 7, 9 and 11 shall not be deemed to be a default of either party hereunder.

15. **CONDITION OF SALE:** Properties are sold in gross in all cases. If a subsequent survey by Purchaser shows a greater or lesser amount of acres, this will not affect the purchase or the purchase price.

16. **ATTORNEY FEES:** In any action or proceeding involving a dispute between the Buyer, the Seller and/or Auction Firm arising out of this Contract or to collect the Auction Firm's Fee, the prevailing party shall be entitled to receive from the other party reasonable attorney fees to be determined by a court of competent jurisdiction.

- 17. **SURVIVAL OF REPRESENTATIONS AND WARRANTIES:** All representations, warranties, covenants and agreements herein made by the parties shall survive the Closing.
- 18. **NON ASSIGNMENT:** This Agreement may not be assigned by Buyer without the written consent of Seller.
- 19. **TAX-DEFERRED EXCHANGE:** In the event Buyer or Seller desires to effect a tax-deferred exchange in connection with the conveyance of the Property, Buyer and Seller agree to cooperate in effecting such exchange; provided, however, that the exchanging party shall be responsible for all additional costs associated with such exchange, and provided further, that a non-exchanging party shall not assume any additional liability with respect to such tax-deferred exchange. Seller and Buyer shall execute such additional documents, at no cost to the non-exchanging party, as shall be required to give effect to this provision.
- 20. **APPLICABLE LAW:** This contract shall be construed under the laws of the Commonwealth of Virginia.
- 21. **PARTIES:** This contract shall be binding upon and shall inure to the benefit of the parties; i.e., Buyer and Seller and their heirs, successors and assigns. As used herein, words in the singular include the plural and the masculine includes the feminine and neuter genders, as appropriate.

22. **SPECIAL PROVISIONS:**

- 23. **TIME IS OF THE ESSENCE IN ACCORDANCE WITH THIS CONTRACT** and is an irrevocable offer to purchase without contingencies. In the event Purchaser fails to perform to the terms of this Contract, the deposit shall be forfeited and applied against Seller’s damages without affecting any of the Seller’s further remedies it may have at law or in equity. All forfeited deposits shall be equally divided between the Seller and the Auction Firm after all auction expenses incurred for the marketing, preparation and execution of the sale are paid in full.

THIS PROPERTY IS OFFERED WITHOUR RESPECT TO RACE, COLOR, RELIGION, SEX, HANDICAP, FAMILIAL STATUS, ELDERLINESS OR NATIONAL ORIGIN. THIS IS A LEGALLYBINDING AGREEMENT; IF NOT UNDERSTOOD, SEEK LEGAL ADVICE.

This area left blank intentionally.

I HAVE READ AND COMPLETELY UNDERSTAND AND ACCEPT THE TERMS OF THIS AGREEMENT AND ACKNOWLEDGE THE SAME WITH MY SIGNATURE.

SELLER AND AGENT EACH ACKNOWLEDGE RECEIPT OF A SIGNED COPY OF THIS AGREEMENT.

UNITED COUNTRY – A.B.COLE & ASSOCIATES MAKES NO REPRESENTATION AS TO THE LEGAL VALIDITY OR ADEQUACY OF ANY PROVISION OF THIS FORM IN ANY SPECIFIC TRANSACTION.

PURCHASER (1) _____ DATE _____

Print Name: _____

PURCHASER (2) _____ DATE _____

Print Name: _____

Purchaser Address: _____ Telephone: _____

Purchaser Email: _____

Purchaser's Settlement Agent: _____

Settlement Agent's Telephone: _____ Address: _____

Email: _____

SELLER (1) _____ DATE _____

Print Name: _____

Auction Firm acknowledges receipt of the earnest money and agrees to hold and disburse the same in accordance with the terms hereof.

United Country – A.B. Cole & Associates Auction & Realty LLC

By: _____ DATE: _____